춧 Independence Title
September 2021

| Listings | This Month |  |  | Year-to-Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 54 | 44 | +22.7\% | 426 | 373 | +14.2\% |
| Condo/TH Sales | 4 | 4 | -- | 42 | 23 | +82.6\% |
| Total Sales | 58 | 48 | +20.8\% | 468 | 396 | +18.2\% |
| New Homes Only | 3 | 7 | -57.1\% | 64 | 60 | +6.7\% |
| Resale Only | 55 | 41 | +34.1\% | 404 | 336 | +20.2\% |
| Sales Volume | \$19,517,604 | \$16,836,022 | +15.9\% | \$156,603,893 | \$117,054,517 | +33.8\% |
| New Listings | 49 | 49 | -- | 607 | 468 | +29.7\% |
| Pending | 37 | 41 | -9.8\% | 193 | 405 | -52.3\% |
| Withdrawn | 15 | 4 | +275.0\% | 40 | 29 | +37.9\% |
| Expired | -- | 4 | -- | 3 | 20 | -85.0\% |
| Months of Inventory | 1.2 | 2.5 | -51.3\% | N/A | N/A | -- |
| Average | This Month |  |  | Year-to-Date |  |  |
|  | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change |
| List Price | \$334,453 | \$362,236 | -7.7\% | \$329,149 | \$303,331 | +8.5\% |
| List Price/SqFt | \$188 | \$173 | +8.2\% | \$181 | \$158 | +14.5\% |
| Sold Price | \$336,510 | \$350,750 | -4.1\% | \$334,624 | \$295,592 | +13.2\% |
| Sold Price/SqFt | \$189 | \$169 | +11.4\% | \$185 | \$154 | +19.5\% |
| Sold Price / Orig LP | 99.5\% | 97.5\% | +2.0\% | 103.3\% | 96.7\% | +6.8\% |
| Days on Market | 13 | 60 | -77.9\% | 31 | 74 | -58.1\% |
| Median | This Month |  |  | Year-to-Date |  |  |
|  | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change |
| List Price | \$290,995 | \$282,648 | +3.0\% | \$279,000 | \$261,580 | +6.7\% |
| List Price/SqFt | \$180 | \$159 | +13.2\% | \$172 | \$152 | +13.5\% |
| Sold Price | \$294,500 | \$280,527 | +5.0\% | \$287,995 | \$258,840 | +11.3\% |
| Sold Price/SqFt | \$185 | \$157 | +17.7\% | \$177 | \$148 | +19.4\% |
| Sold Price / Orig LP | 100.0\% | 98.5\% | +1.5\% | 102.0\% | 98.0\% | +4.1\% |
| Days on Market | 7 | 27 | -74.1\% | 8 | 41 | -80.5\% |


| Price Range | This Month |  |  |
| :---: | :---: | :---: | :---: |
|  | New | Sales | DOM |
| \$149,999 or under | 1 | 1 | 22 |
| \$150,000- \$199,999 | 3 | 4 | 21 |
| \$200,000- \$249,999 | 3 | 5 | 9 |
| \$250,000- \$299,999 | 14 | 22 | 8 |
| \$300,000- \$349,999 | 6 | 9 | 11 |
| \$350,000- \$399,999 | 3 | 3 | 32 |
| \$400,000- \$449,999 | 7 | 5 | 10 |
| \$450,000- \$499,999 | -- | 3 | 20 |
| \$500,000- \$549,999 | 2 | 2 | 18 |
| \$550,000- \$599,999 | 2 | -- | -- |
| \$600,000- \$699,999 | 3 | 1 | 91 |
| \$700,000- \$799,999 | 1 | 3 | 6 |
| \$800,000- \$899,999 | 1 | -- | -- |
| \$900,000- \$999,999 | 1 | -- | -- |
| \$1M - \$1.99M | 2 | -- | -- |
| \$2M - \$2.99M | -- | -- | -- |
| \$3M+ | -- | -- | -- |
| Totals | 49 | 58 | 13 |

Year-to-Date


Months of Inventory - Last Two Years


Number of Sales - Last Two Years

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